



Now hiring.

Business Development



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Reporting to the General Manager of Abode, the Business Development Associate builds positive customer relationships, develops new accounts, closes deals and ensures repeat business from existing clients.

The Business Development Associate will be responsible for managing our sales area and ensure that customers receive outstanding customer service from the HVAC team. Additionally, the Business Development Associate will assist in the development of the sales department, including generating new business with other builders, expanding product offerings, supporting the growth of a retro-sales division, and participating in company events.

Some of the tasks will include:

Lead the sales process to ensure customer satisfaction, establish and maintain rapport with customers regarding products and services, Develop accurate and comprehensive sales proposals, facilitate post-sale transactions with installation managers and installers, and more.

The following skills are needed:

- High school diploma or equivalent and a knowledge of the HVAC industry
- Commitment to the organization's progressive culture, including adherence to company core values
- Understanding of advanced principles of air conditioning, refrigeration, and heating
- Minimum of 2 years' sales experience is preferred

If this sounds like you, we invite you to submit an application to our organization by emailing Heather Fletcher at HR@dougarryhomes.com. At Abode Home Comfort Ltd, we are a team, we hold each other accountable to our values. We are a forward-thinking organization that is rapidly advancing in a high-performance sustainability sector and need like minded individuals to work with our stellar team!

We thank all applicants for their interest, however only those candidates selected for interviews will be contacted.



HR@dougarryhomes.com