

Now hiring.

New Home Sales Consultant



www.dougarryhomes.com/career



With over 65 years of home building excellence, we are looking for a New Home Sales Consultant

- Reporting to the Director of Sales and Marketing, duties will include acting as a liaison between the client and the company. The chosen candidate will meet people on a regular basis, make sales presentations which include greeting, demonstrating, qualifying, home and lot selections and closing presentations.
- The New Home Sales Consultant will staff assigned model home and demonstrate full knowledge of assigned community and Doug Tarry Limited homes for sale.

Some of the tasks associated in the role:

- Provide service and follow-up prospects and clients from the time of their introduction to the company's homes and communities, to the completion of the home sales.
- Maintain clear and accurate marketing and sales information according to the company's reporting system, inclusive of client information, promotional offerings, brochures and home information.
- Demonstrate full knowledge of assigned community, DTL homes for sale, competition's homes for sale, pricing, pre-arranged financing, standard construction practices, and company policies and procedures.

The following skills are needed:

- Have 2 to 3 years minimum experience in sales.
- Customer service with ability to directly interact easily with the public.
- Outstanding communication skills – both verbal and written.
- Strong organizational skills, self-starter and self-directed.
- Good Networking skills.
- Time oriented, ability to listen, enthusiasm, resilience, and problem-solving skills.

If you meet the qualifications needed for this position, we invite you to submit an application to our organization. At Doug Tarry Limited, we are a team, we hold each other accountable to our values. We are a forward-thinking organization that is rapidly advancing in the high-performance sustainability sector and need like-minded individuals to work with our stellar team! *We thank all applicants for their interest, however only those candidates selected for interviews will be contacted.*

